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## 1. Financial Performance

## (1) Explanation of Financial Performance

(a) Financial Performance during the First Three Quarters of Fiscal 2023

During the period under review (January 1 to September 30, 2023), the global economy experienced different conditions depending on the region, as the economy in North America was strong, but in Europe the economy stalled and in China the economic recovery remained weak despite the country lowering policy rates.

Japan's economy saw sluggish growth in demand for semiconductors and commodity chemicals, but there were the beginning signs of a recovery in automobile production and sales as well as expectations of a recovery in restaurants and travel amid the rebound in in-bound tourism and the pent-up demand for purchases following the end of the COVID-19 pandemic

Given this situation, the Group continued its development of performance products for batteries for automotive applications and semiconductors as well as sales promotion activities. As a result, the Group recorded the following financial results for the period under review.

Net sales: $¥ 116,149$ million ( $-2.2 \%$ YOY)
Operating income: $¥ 8,088$ million ( $-32.9 \%$ YOY)
Ordinary profit: $¥ 9,672$ million ( $-29.8 \%$ YOY)
Net income attributable to owners of parent: $¥ 8,175$ million ( $-20.6 \%$ YOY)
(b) Performance by Segment

Following changes in the Company's organizational structure and management classification effective January 1, 2023, sustainability related businesses previously included in the Commodity Chemicals segment have been transferred to the Other Businesses segment from the first quarter of fiscal 2023. Year-on-year change is compared to the figures for the first three quarters of fiscal 2022 prepared according to the revised classification method.

## I. Commodity Chemicals

Overall, electrolysis products saw sales volume decline, but sales revenue increased because of price hikes from last year. Acrylic monomer products posted a decline in sales revenue owing mainly to the impacts of sluggish domestic and overseas market conditions. Industrial gas saw sales volume on par with the previous year, but price hikes in response to surging raw material and fuel prices helped to increase sales revenue. As a result of the above, this segment posted net sales of $¥ 53,107$ million ( $-2.3 \%$ YOY).

Operating income fell to $¥ 4,110$ million ( $-31.7 \%$ YOY), largely impacted by the downturn in market conditions for acrylic monomers.

## II. Polymer \& Oligomer

Acrylic polymers experienced a decrease in sales revenue amid diminished sales volume due to inventory adjustments by customers. Acrylic oligomers also experienced a decrease in sales revenue on diminished sales volume resulting from weaker demand for electronic equipment. Polymer flocculants saw sales revenue decline due to weaker demand overseas. As a result of these factors, this segment posted net sales of $¥ 24,987$ million ( $-7.2 \% \mathrm{YOY}$ ).

Operating income totaled $¥ 2,278$ million ( $-32.4 \%$ YOY) because of the impact of diminished sales volume.

## III. Adhesive Material

Consumer use products in Japan posted increased sales revenue on strong shipments of products for convenience stores. As for consumer use products overseas, sales revenue declined on lower sales volume in North America as well as Latin America. Functional adhesives recorded a decrease in sales volume of products for smartphones, but sales revenue increased on higher sales volume of products for batteries for automotive applications. As a result, this segment posted net sales of $¥ 8,863$ million

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(+7.5% YOY).
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The segment recorded an operating loss of less than $¥ 1$ million due to the impacts of diminished sales volume of products for smartphones.

## IV. Performance Chemicals

High-purity inorganic chemicals posted a decline in sales revenue owing to the impacts of the downturn in semiconductor market conditions. Inorganic functional materials posted lower sales revenue amid diminished sales volume of antimicrobial agents. Medical care products saw sales revenue increase on sales of samples for testing. As a result, this segment posted net sales of $¥ 7,591$ million ( $+2.2 \%$ YOY).

Operating income totaled $¥ 1,216$ million ( $-27.5 \% \mathrm{YOY}$ ) amid weaker sales volume of products for semiconductors and increased research and development spending.

## V. Plastics

Piping equipment recorded a decrease in sales revenue on reduced sales volume due to the public sector business and the slump in housing starts. Nursing care products recorded an increase in sales revenue owing to price hikes in response to surging raw material prices. Elastomer compounds posted higher sales revenue owing to price hikes in response to surging raw material prices. As a result, this segment posted net sales of $¥ 20,177$ million ( $-1.6 \% \mathrm{YOY}$ ).

Operating income totaled $¥ 1,010$ million ( $-27.8 \%$ YOY) because of the impacts of the downturn in sales volume of piping equipment.

## VI. Other Businesses

This segment, which consists of the research and development business for new products, goods transportation, and tradinghouse operations, among others, recorded increased sales revenue from its trading department. The segment posted net sales of $¥ 1,421$ million ( $+10.4 \%$ YOY) and an operating loss of $¥ 547$ million.

## (2) Explanation of Financial Position

Status of assets, liabilities, and net assets

Total assets amounted to $¥ 264,236$ million, down $¥ 898$ million $(0.3 \%)$ from the previous year-end. The main contributor to this decrease was a decrease in current assets including cash and deposits, compared to an increase in investment securities owing to the rising market value of shares owned.

Total liabilities amounted to $¥ 53,650$ million, down $¥ 677$ million $(1.2 \%)$ from the previous year-end. The main contributor to this decrease was an increase in other under long-term liabilities owing to the increase in deferred tax liabilities, which was offset by the decrease in current liabilities in notes and accounts payable.

Total net assets amounted to $¥ 210,585$ million, down $¥ 221$ million ( $-0.1 \%$ ) from the previous fiscal year-end. The main contributor to this decrease was the decrease in non-controlling interests from the increase in the Company's shareholding ratio of MT AquaPolymer, Inc., a consolidated subsidiary, compared to an increase in unrealized holding gain on available-for-sale securities. Net worth ratio amounted to $79.3 \%$.

## (3) Explanation of Forward-looking Statements such as Consolidated Performance Forecasts

All forward-looking statements herein represent assumptions that we considered reasonable as of the day this document was published.

During the first three quarters of fiscal 2023, overall shipment volume was diminished, but there were positive signs, such as an increase in the sales volume of products for batteries for automotive applications and for automotive parts. However, the economic situation from the fourth quarter onwards is expected to become more uncertain due to the unstable global situation as a result of Russia's ongoing military invasion of Ukraine and the situation in the Middle East becoming more tense.

Under these circumstances, it is difficult to estimate future performance with a high degree of accuracy, but based on the assumption that the various events that are currently taking place will not become worse, the Company will maintain the consolidated performance forecast for fiscal 2023 announced on July 31, 2023. In addition, if it becomes necessary to change the performance forecast, the Company will disclose the details promptly.

## 2. Quarterly Consolidated Financial Statements, Notes

(1) Quarterly Consolidated Balance Sheet

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Fiscal 2022 <br> (as of December 31, 2022) | First Three Quarters of Fiscal 2023 (as of September 30, 2023) |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 40,366 | 33,747 |
| Notes and accounts receivable | 49,848 | 47,841 |
| Securities | 18,000 | 17,000 |
| Inventories | 25,511 | 25,803 |
| Other current assets | 5,309 | 3,741 |
| Allowance for doubtful receivables | (50) | (47) |
| Total current assets | 138,985 | 128,086 |
| Fixed assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 27,467 | 27,096 |
| Machinery, equipment and other, net | 24,399 | 24,178 |
| Land | 29,146 | 29,240 |
| Other, net | 9,761 | 13,770 |
| Total property, plant and equipment | 90,774 | 94,285 |
| Intangible fixed assets | 1,592 | 1,561 |
| Investments and other assets |  |  |
| Investment securities | 28,472 | 34,757 |
| Net defined benefit asset | 2,704 | 2,910 |
| Other assets | 2,612 | 2,640 |
| Allowance for doubtful receivables | (6) | (6) |
| Total investments and other assets | 33,782 | 40,302 |
| Total fixed assets | 126,150 | 136,150 |
| Total assets | 265,135 | 264,236 |

(as of December 31, 2022) 2023 (as of September 30, 2023)

## Liabilities

Current liabilities

| Notes and accounts payable | 19,653 | 17,119 |
| :--- | ---: | ---: |
| Short-term bank loans | 2,475 | 2,474 |
| Accrued income taxes | 2,176 | 395 |
| Provisions | 16 | 619 |
| Other current liabilities | 13,470 | 14,203 |
| Total current liabilities | 37,792 | 34,813 |
| Long-term liabilities |  | 8,588 |
| Long-term debt | 8,590 | 117 |
| Net defined benefit liability | 117 |  |
| Provision for share awards | - | 85 |
| Other long-term liabilities | 7,828 | 10,047 |
| Total long-term liabilities | 16,535 | 18,837 |
| Total liabilities | 54,328 | 53,650 |


| Net assets |  |  |
| :---: | :---: | :---: |
| Shareholders' equity |  |  |
| Common stock | 20,886 | 20,886 |
| Capital surplus | 15,095 | 14,196 |
| Retained earnings | 158,154 | 161,770 |
| Treasury stock | $(1,081)$ | $(5,908)$ |
| Total shareholders' equity | 193,053 | 190,945 |
| Accumulated other comprehensive income |  |  |
| Unrealized holding gain on available-for-sale securities | 9,598 | 14,241 |
| Translation adjustment | 3,471 | 4,546 |
| Remeasurements of defined benefit plans | (154) | (156) |
| Total accumulated other comprehensive income | 12,915 | 18,631 |
| Non-controlling interests | 4,837 | 1,008 |
| Total net assets | 210,807 | 210,585 |
| Total liabilities and net assets | 265,135 | 264,236 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income
First Three Quarters of Fiscal 2023
(Millions of yen)

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | First Three Quarters of Fiscal 2022 (January 1, 2022 to September 30, 2022) | First Three Quarters of Fiscal 2023 (January 1, 2023 to September 30, 2023) |
| Net sales | 118,717 | 116,149 |
| Cost of sales | 85,646 | 86,579 |
| Gross profit | 33,071 | 29,569 |
| Selling, general, and administrative expenses | 21,017 | 21,481 |
| Operating income | 12,054 | 8,088 |
| Non-operating income |  |  |
| Interest income | 40 | 182 |
| Dividend income | 673 | 718 |
| Equity in earnings of affiliates | 163 | 151 |
| Foreign currency exchange gains | 822 | 399 |
| Rent income on non-current assets | 145 | 136 |
| Other | 206 | 281 |
| Total non-operating income | 2,050 | 1,869 |
| Non-operating expenses |  |  |
| Interest expenses | 69 | 96 |
| Environment readiness fee | 199 | 63 |
| Inactive facilities expenses | 19 | 9 |
| Other | 42 | 114 |
| Total non-operating expenses | 330 | 285 |
| Ordinary profit | 13,773 | 9,672 |
| Extraordinary income |  |  |
| Gain on sales of investment securities | 1,003 | 1,998 |
| Subsidy income | 283 | 84 |
| Total extraordinary gains | 1,286 | 2,082 |
| Extraordinary losses |  |  |
| Loss on disposal of non-current assets | 417 | 168 |
| Loss on valuation of investment securities | 109 | 3 |
| Loss on sales of investment securities | - | 2 |
| Expenses of soil pollution measures | 358 | - |
| Total extraordinary losses | 885 | 175 |
| Income before income taxes | 14,174 | 11,580 |
| Income taxes | 3,640 | 3,353 |
| Net income | 10,534 | 8,227 |
| Net income attributable to non-controlling interests | 240 | 51 |
| Net income attributable to owners of parent | 10,294 | 8,175 |

Quarterly Consolidated Statement of Comprehensive Income
First Three Quarters of Fiscal 2023
(Millions of yen)

|  | First Three Quarters of Fiscal <br> 2022 (January 1, 2022 to <br> September 30, 2022) | First Three Quarters of Fiscal <br> 2023 (January 1, 2023 to <br> September 30, 2023) |
| :--- | ---: | ---: |
| Net income | 10,534 | 8,227 |
| Other comprehensive income |  |  |
| Unrealized holding gain on available-for-sale securities | $(727)$ | 4,644 |
| Translation adjustments | 2,239 | 1,101 |
| Remeasurements of defined benefit plans, net of tax | $(42)$ | $(2)$ |
| Total other comprehensive income | 1,469 | 5,744 |
| Comprehensive income | 12,004 | 13,971 |
| Comprehensive income attributable to: |  |  |
| Owners of parent | 11,705 | 13,891 |
| Non-controlling interests | 299 | 79 |

## (3) Notes

(Notes on Going Concern Assumption)
None
(Notes in Case of Significant Changes in the Amount of Shareholders' Equity)
The Company acquired $3,883,900$ treasury shares pursuant to a resolution passed by the Board of Directors at its meeting held on February 10,2023 . As a result, during the period under review, treasury stock increased by $¥ 4,826$ million, bringing the total of treasury stock to $¥ 5,908$ million as of the end of the period under review.

## (Changes in Accounting Policies)

(Application of Implementation Guidance on Accounting Standard for Fair Value Measurement)
We applied "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, June 17,2021 ) from the beginning of the first quarter under review. In accordance with the transitional handling stipulated in Paragraph 27-2 of Implementation Guidance on Accounting Standard for Fair Value Measurement, we have decided to apply the new accounting policy established by the Implementation Guidance on Accounting Standard for Fair Value Measurement into the future. The Company's financial statements for the first three quarters of fiscal 2023 were not affected by this application.

## (Additional Information)

(Employee Stock Compensation Plan)
In April 2023, the Company introduced an employee stock compensation plan (hereinafter, the "Plan") with the purpose of enhancing the welfare and benefits plan for the Company's employees (hereinafter, the "Employees"), to further promote the execution of business operations aiming to improve business performance by further increasing the Employees' awareness toward the Company's business performance and increasing the share price, and to enhance the Company's corporate value over the medium to long term.

## (1) Overview of Transaction

The Plan is an incentive plan whereby money contributed by the Company will be used to establish a trust (hereinafter, the "Trust"), and the Trust will acquire the common stock (hereinafter, the "Company Shares"), and then the Company Shares will be granted to the Employees through the Trust based on points awarded to the Employees who satisfy certain conditions. The points shall be awarded to the Employees based on his/her job title/duties pursuant to the Share Granting Regulations established by the Company's Board of Directors. The number of the Company Shares to be granted to each of the Employees will be determined based on the number of points he/she was awarded.

The funds used to acquire the Company Shares by the Trust will be provided in full by the Company; thus, the Employees do not bear any burden.

## (2) The Company's Remaining Shares in Trust

The Company's remaining shares in the Trust will be recorded as treasury stock in the net assets section based on the book value in the Trust (excluding the amount of ancillary expenses). The book value and number of these treasury stock were $¥ 475$ million and 387 thousand shares, respectively, at the end of the first three quarters of fiscal 2023.
(Segment Information, etc.)
[Segment Information]
I First Three Quarters of Fiscal 2022 (January 1, 2022 to September 30, 2022)
1 Further Information about Segment Sales and Segment Profit/Loss

| (Millions of yen) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segment |  |  |  |  |  | Other Businesses ${ }^{1}$ | Total | Adjusted ${ }^{2}$ | Consolidated book value ${ }^{3}$ |
|  | Commodity Chemicals | Polymer \& Oligomer | Adhesive <br> Material | Performance Chemicals | Plastics | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| External sales | 54,335 | 26,921 | 8,242 | 7,426 | 20,502 | 117,429 | 1,287 | 118,717 | - | 118,717 |
| Intersegment sales or transfers | 3,701 | 1,117 | 68 | 184 | 221 | 5,291 | 1,139 | 6,431 | $(6,431)$ | - |
| Total | 58,036 | 28,038 | 8,310 | 7,610 | 20,724 | 122,721 | 2,427 | 125,148 | $(6,431)$ | 118,717 |
| Segment profit | 6,017 | 3,369 | 33 | 1,676 | 1,398 | 12,496 | (458) | 12,037 | 16 | 12,054 |

Notes: 1 "Other businesses" is a miscellaneous segment covering businesses that do not belong to any reportable segment. It includes the research and development business for new products, goods transportation, and trading-house operations.
2 Adjusted segment profit primarily takes into account elimination of intersegment transactions.
3 Segment profit represents operating income as stated on the quarterly consolidated statement of income with the adjustment.

2 Impairment of Fixed Assets or Goodwill, etc. by Reportable Segment The disclosure is omitted due to the immateriality.

II First Three Quarters of Fiscal 2023 (January 1, 2023 to September 30, 2023)
1 Further Information about Segment Sales and Segment Profit/Loss

| (Millions of yen) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segment |  |  |  |  |  | $\begin{gathered} \text { Other } \\ \text { Businesses }{ }^{1} \end{gathered}$ | Total | Adjusted ${ }^{2}$ | Consolidated book value ${ }^{3}$ |
|  | Commodity Chemicals | Polymer \& Oligomer | Adhesive <br> Material | $\begin{array}{\|c\|} \hline \text { Performance } \\ \text { Chemicals } \end{array}$ | Plastics | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| External sales | 53,107 | 24,987 | 8,863 | 7,591 | 20,177 | 114,727 | 1,421 | 116,149 | - | 116,149 |
| Intersegment sales or transfers | 2,813 | 1,185 | 126 | 199 | 492 | 4,816 | 1,156 | 5,973 | $(5,973)$ | - |
| Total | 55,920 | 26,173 | 8,989 | 7,790 | 20,669 | 119,543 | 2,578 | 122,122 | $(5,973)$ | 116,149 |
| Segment profit (loss) | 4,110 | 2,278 | (0) | 1,216 | 1,010 | 8,614 | (547) | 8,067 | 20 | 8,088 |

Notes: 1 "Other businesses" is a miscellaneous segment covering businesses that do not belong to any reportable segment. It includes the research and development business for new products, goods transportation, and trading-house operations.
2 Adjusted segment profit (loss) primarily takes into account elimination of intersegment transactions.
3 Segment profit (loss) represents operating income as stated on the quarterly consolidated statement of income with the adjustment.

2 Matters Concerning Changes in Reportable Segments
(Changes in reportable segment classification)
Following changes in the Company's organizational structure and management classification effective January 1, 2023, sustainability related businesses previously included in the Commodity Chemicals segment have been transferred to the Other Businesses segment from the first quarter of fiscal 2023.

Furthermore, segment information for the first three quarters of fiscal 2022 is prepared and presented according to the revised classification method.

3 Impairment of Fixed Assets or Goodwill, etc. by Reportable Segment
The disclosure is omitted due to the immateriality.

